

# Transform your IT – migrate to Microsoft Modern Desktop



End of support for Windows 7

▶ January 14th 2020

End of support for Office 2010

▶ October 13th 2020

## What Does This Mean for Your Customers?

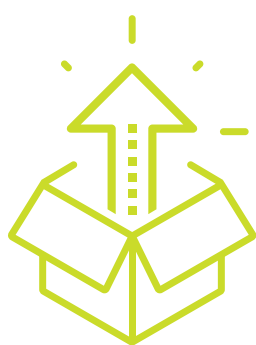
With the EOS for Windows 7 and Office 2010, now is the time to move to a modern desktop as it provides the very best experience for both your customers IT department and their employees. They can;

- Be more productive by empowering people
- Be more secure with agile updates
- Lower your total cost of ownership (TCO) and create more value
- Drive business transformation



**Shift to a modern desktop** experience today, with insights and security **powered by the cloud**. Unlock creativity. Delight teams. Save money. Gain control. Discover what you can achieve when you **shift to Microsoft 365**.

## It's time to innovate!



Don't just renew an on-premise license, innovate and modernise by becoming a Modern Workplace cloud solutions provider and migrate your customers to Microsoft 365 with Microsoft CSP. Tech Data are poised to help you transform your business, our resources include:

- **Specialist Modern Workplace resources that you need to support your customer's migration to the cloud**
- **Cloud Support Services (CSS) that are tailored for your business whether you are just starting out in cloud or looking to grow your existing cloud business**
- **StreamOne Cloud Marketplace, will help you to provision, bill and manage your cloud subscriptions with no upfront investment needed**

## What's so good about Microsoft 365?

**Microsoft Office 365**  
**Desktop Apps**  
 Word, Excel, PowerPoint and more  
**Online Services**  
 Exchange Online, Teams, SharePoint and OneDrive  
**Business apps**  
 Outlook Customer Manager

**Compliance**  
 Microsoft Azure Information Protection to provide Data Protection  
 Data Loss Prevention as central data governance tool

**Best of Management and Security**

- Full Conditional Access
- Multi Factor Authentication
- Single Sign On
- Intune and Auto Pilot for Device Management, Deployment and Remote Wipe

**Free Upgrade to Windows 10 Business included**  
 (from Windows 7 Professional and Windows 8 / 8.1 Professional\*)



## Partner Benefits of Microsoft 365 with Tech Data

- Become a cloud service provider with Microsoft 365 in Microsoft CSP
- Create new OpeX based monthly recurring revenues
- Up-skill your resources with our Modern Workplace enablement
- Provision, bill and manage your customers subscriptions with StreamOne our cloud platform
- Support your customers on a 24/7 basis with Cloud Support Services (CSS) tailored to you and your customers cloud maturity



For further information please contact your Microsoft Cloud Solutions Team:

✉ [cloud@techdata.eu](mailto:cloud@techdata.eu)

